

Trusted IT Partnership Saves Time and Money

Overview

A regional automotive services provider specializes in vehicle solutions, including equipment installation and support for specialized fleets. With operations across multiple locations, the company depends heavily on reliable technology to coordinate projects, manage customer data, and keep operations running smoothly.

For more than seven years, AT-NET has served as their full IT partner — ensuring stability, reducing costs, and providing the technology foundation needed to keep pace with their industry.

The Challenge

The company needed a partner who could deliver **complete IT coverage**. As demand grew, their leadership team realized that downtime or misaligned technology would directly impact production schedules, customer service, and profitability.

They were referred to AT-NET and quickly recognized a strong cultural fit. Pricing worked within budget, but equally important, AT-NET's values aligned with their own: straightforward, dependable, and committed to doing things right the first time.

The Solution

AT-NET assigned a team of 6–10 specialists to provide ongoing support, covering everything from daily IT operations to long-term project planning. Every engagement began with upfront alignment, ensuring no surprises and clear expectations.

“The amount of time spent on the front side of a project to make sure everyone is on the same page is what sets AT-NET apart.”

— Operations Executive

The Results

The partnership has delivered **measurable savings in both time and money**. Projects are consistently completed on schedule, employees stay productive, and leadership no longer worries about IT slowing down the business.



Managed Technology Solutions With A Focus On CyberSecurity

AT-NET Services highlights cost and time savings across multiple years

- Strong project management and on-time delivery
- Reliable communication through in-person meetings and digital channels
- Confidence that IT can scale alongside automotive industry demands

“Their project management is very strong — on time and complete.”

— Operations Executive

Looking Ahead

After more than seven years together, the relationship continues to strengthen. The company values AT-NET’s proactive approach, reliability, and ability to adapt as business needs evolve. IT has become an enabler for growth rather than a roadblock.

“We are continually impressed with their services.”

— Operations Executive