

Cybersecurity and Managed IT Partnership

Overview

A regional construction company specializing in commercial renovations and upfits needed a trusted technology partner to help them manage their business risk. With sensitive data and growing IT demands, leadership recognized the importance of keeping systems secure while ensuring fast, reliable support.

AT-NET Services was chosen as their ongoing managed IT provider, delivering daily responsiveness and strategic cybersecurity expertise.

The Challenge

The business needed more than just basic IT help. They required a partner who could:

- Protect servers and networks from evolving cyber threats
- Provide quick responses whenever support tickets were opened
- Align with the company's culture and values for a true partnership

The Solution

After a referral from peers, the company selected AT-NET for managed IT services. The cultural fit was a major factor in the decision. They wanted a partner who listened, understood their operations, and shared their values.

The scope of work included:

- Ongoing managed IT support
- Proactive cybersecurity measures to secure servers and networks
- Accessible communication through in-person meetings, virtual check-ins, and messaging

"Their expertise in cybersecurity and their diligence on the front end to actively listen and learn about our company stood out."

- CEO

The Results

With AT-NET managing IT, the company has enjoyed both security and peace of mind. Support tickets receive quick responses from experienced engineers, and critical systems remain secure.

Key Outcomes

- Reliable cybersecurity with no major incidents reported
- Strong ticket response times
- On-time delivery of IT support and project milestones
- Improved trust and confidence in IT infrastructure

“They’ve always delivered on time and responded quickly to our needs.”

- CEO

Looking Ahead

The partnership continues without significant areas for improvement noted. Leadership values AT-NET’s expertise, responsiveness, and proactive approach, seeing the relationship as a long-term foundation for growth.

“We’re continually impressed with their services.”

- CEO