

Cybersecurity and Managed IT: A Smart Move for Business Growth

Overview

In the fall of 2023, a small business in Charlotte recognized it was time to strengthen its technology foundation. Leadership wanted to protect against growing cyber threats and bring structure to daily IT operations.

After evaluating multiple vendors in the Charlotte area, the company chose AT-NET Services for both cybersecurity and managed IT support.

The Challenge

The company had reached a turning point. IT and cybersecurity responsibilities had grown beyond what internal resources could manage effectively. They needed a provider that could deliver:

- A secure, proactive cybersecurity program
- Comprehensive managed IT services
- Guidance from experienced technology leaders
- A partnership built on honesty and action

The Solution

After interviewing four different vendors, the company selected AT-NET for its **competitive pricing, capable team, and strong reputation for integrity**. References confirmed that AT-NET “does business the right way,” which resonated deeply with the leadership team.

AT-NET handled the full implementation from onboarding and system integration to cybersecurity hardening and ongoing management. The partnership also included **CIO-level advisory services**, giving the business access to strategic technology leadership without hiring internally.

“They are honest and do what they say they are going to do. I witnessed this firsthand during the contract process and throughout implementation.”

- Sandra, Business Owner

The Results

AT-NET was able to deliver on every commitment made. The transition to managed IT and cybersecurity services was smooth, transparent, and completed on schedule. Leadership quickly saw the benefits of having expert oversight and proactive strategic guidance.



Key Outcomes

Managed Technology Solutions With A Focus On CyberSecurity

AT-NET Services

Leadership onboarding and implementation

- Clear communication and consistent follow through
- Access to virtual CIO expertise for future planning
- Secure and supported systems

"They go above and beyond with their CIO services, which gives us the benefit of an on-call CIO for our small business."

- Sandra, Business Owner

Looking Ahead

Today, this Charlotte company views AT-NET not just as a vendor but as a trusted technology partner. With cybersecurity and IT management in capable hands, leadership can focus on growth and operations instead of technical headaches.

"Putting our IT services into more capable hands than my own has been a very smart choice for our business."

- Sandra, Business Owner